



Updated On
Oct 8, 2020

Leaderboards



Filter Selections

Region | SKU | Cust Group | SubBrand

Peroxyl Leaderboard - YTD

	Territory	OCC	Peroxyl Sales
11.	USP102	Natalie Beardemphl	\$34,037
12.	USP711	Karine Matacchiera, Senior OCC	\$33,434
13.	USP009	Debbie Minard	\$32,829
14.	USP607	Priscilla Henderson, RDH, Executive OCC	\$32,252
15.	USP701	Rosanna Delacruz	\$32,158
16.	USP709	Yolanda Turman, Senior OCC	\$31,275
17.	USP801	Mike Norcia	\$30,737
18.	USP712	Jacqueline McHugh, Senior OCC	\$30,532
19.	USP612	Jewel Hicks, Senior OCC	\$29,914
20.	USP910	Pamela Harmon, Senior OCC	\$29,629

Fluoride Leaderboard - YTD (Home and Varnish)

	Territory	OCC	Fluoride Sales
1.	USP270	Whiteout	\$570,369
2.	USP106	Levi Brown, Senior OCC	\$287,609
3.	USP612	Jewel Hicks, Senior OCC	\$265,394
4.	USP005	Tara Buda	\$262,483
5.	USP107	Steven Prsbrey, Senior OCC	\$261,743
6.	USP001	Heidi Briggs, Senior OCC	\$256,164
7.	USP611	Scherika Perry, Senior OCC	\$256,096
8.	USP007	Rory Berigan	\$254,234
9.	USP801	Mike Norcia	\$239,918
10.	USP405	Heather Brown	\$234,079

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RDH, Executive OCC	\$32,252
Delacruz	\$32,158
an, Senior OCC	\$31,275
	\$30,737
r OCC	\$30,532
OC	\$29,914
OCC	\$29,629

ird - YTD

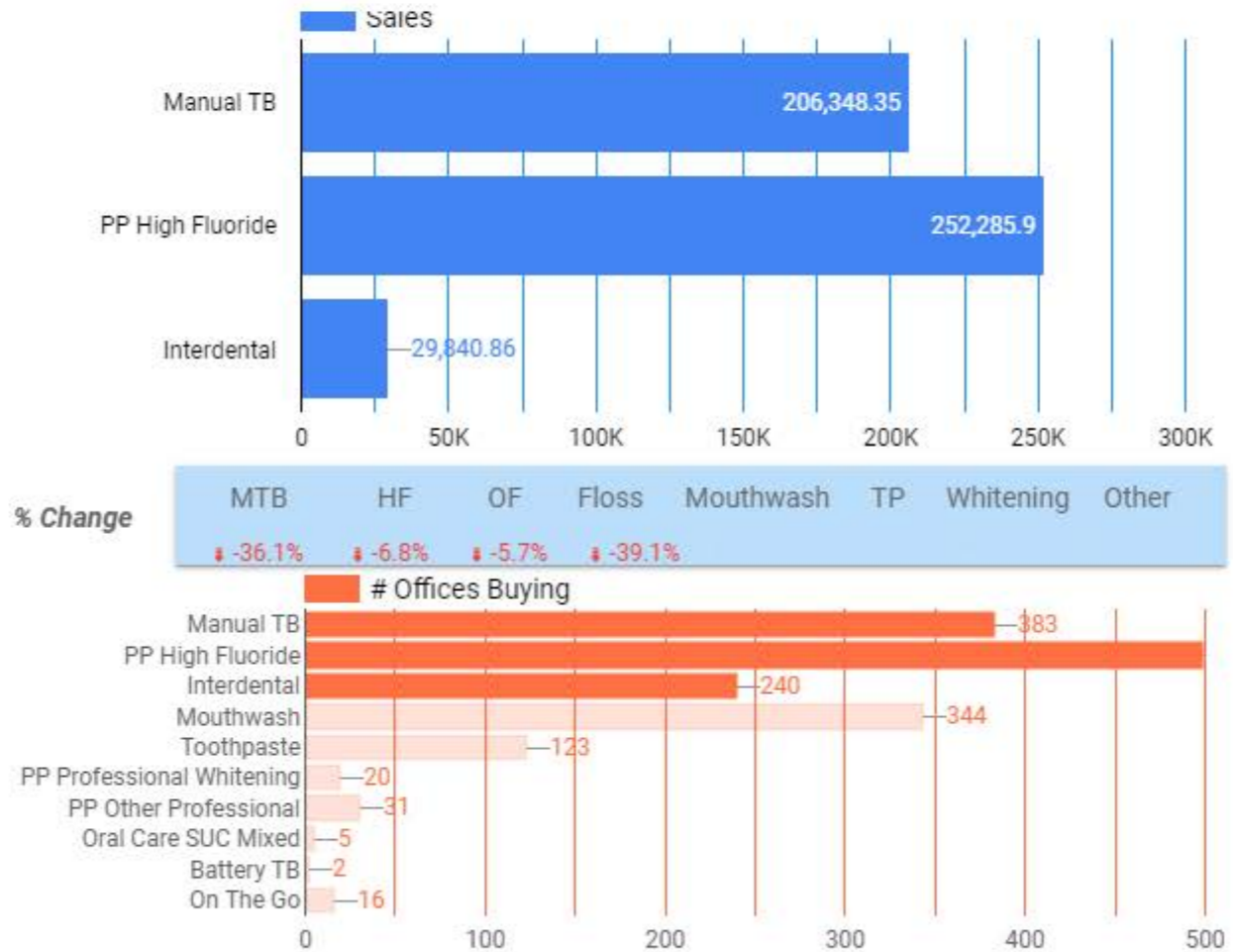
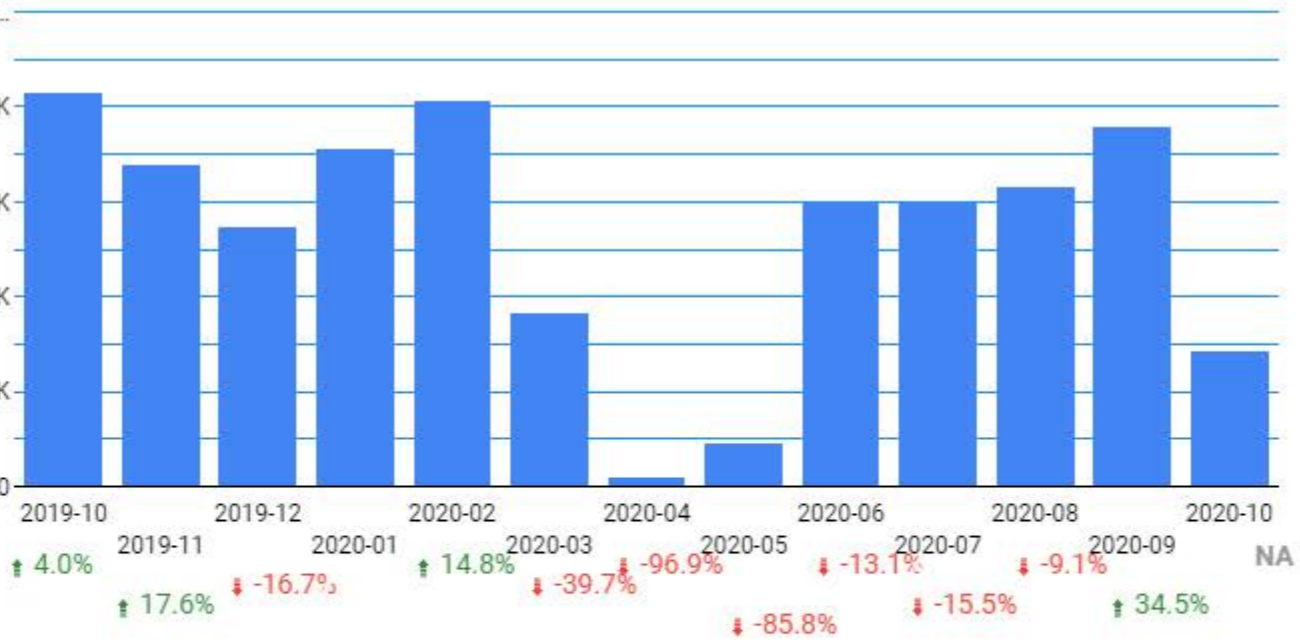
	MTB Sales
	\$252,714
	\$251,247
	\$245,494
	\$244,247
	\$242,200
	\$241,276
r OCC	\$238,576
	\$229,990
	\$226,438
	\$225,099



Territory View

Territory: USP801 (1)
 Cust Group
 Jan 1, 2020 - Oct 11, 2020
 Doc Type _____

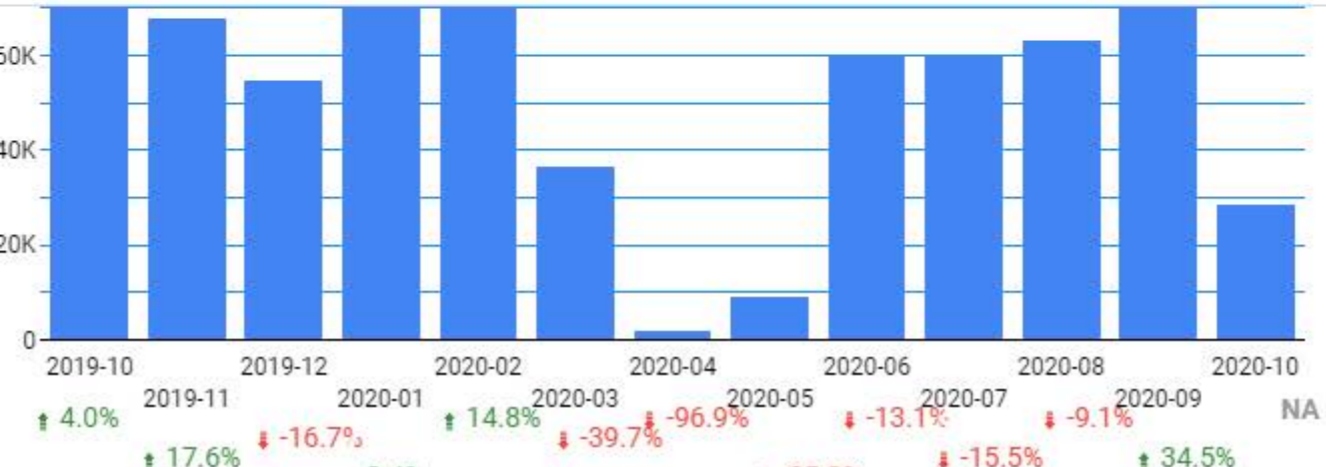
\$ Sales (Past 12 Months)



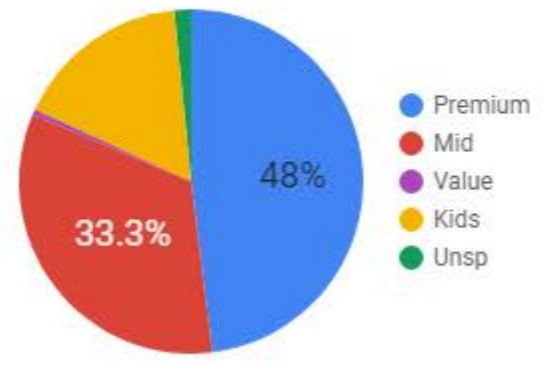


NA - COP Sidekick

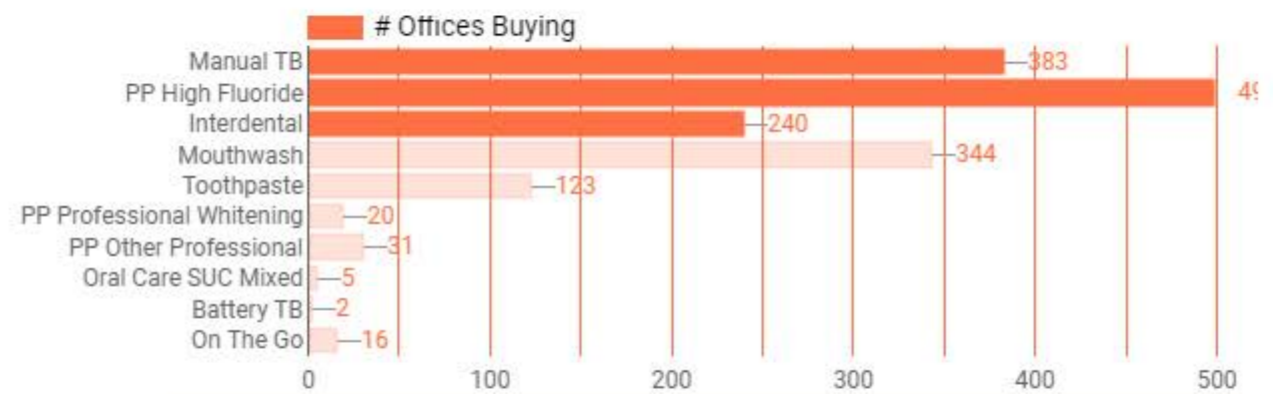
< Territory View - BV (Page 5 of 40) >



Toothbrush Tier - \$ Sales



TB Tier	\$ Sales	% Δ
Premium	\$99.1K	-33.8% ↓
Mid	\$68.8K	-39.1% ↓
Value	\$1.0K	-45.9% ↓
Kids	\$34.2K	-39.5% ↓
Unsp	\$3.3K	71.2% ↑
Grand total	\$206.3K	-36.1% ↓



% Change	MTB	HF	OF	Floss	Mouthwash	TP	Whitening	Other
	36.3%	52.0%	22.5%	38.7%	NA	NA	NA	NA

Material Name & #	\$ Sales
PREVIDENT BOOSTER HF 3.4Z SPEARMINT - US05...	\$82,628.25
PREVIDENT 5000 SENSITIVE HF 3.4OZ - US05327A	\$61,655.54
PREVIDENT DRY MOUTH HF 3.4OZ - US05321A	\$30,557.51
TOTAL FLOSS MINT 3 YARDS 72'S - 734012	\$29,840.86
360 TB UCH IMP - 731047	\$18,504

Account Name & #	a.	c.	z.	p.	e.	\$ Sales
PREVENTIVE DENTISTRY ASSOCI...	F..	1..	S..			\$5,836.68
LINDNER DENTAL ASSOCIATES-9...	B..	1..	P..			\$5,816.04
KEVIN DREW WILSON DMD-9109...	M..	1..	M..			\$4,804.9
LINDNER DENTAL ASSOCIATES-4...	B..	1..	n..			\$4,801.44
CHILDRENS DENTISTRY LAKES-9...	G..	1..	D..			\$4,400.16